The Big Picture

University research is funded by a range of extramural sources

- Federal government
- State and local government
- Foreign governments
- Corporations/Industry (domestic/foreign)
- Foundations/Nonprofit organizations (domestic/foreign)
- Individual Donors – handled by University Advancement Office

The university research enterprise is driven by both external and internal funding
**Internal Funding**

- Often preliminary or exploratory research
- Often interdisciplinary, collaborative
- Sets the groundwork for external funding

**External Funding**

- Each sponsor has a different mission and priorities
- Federal funding driven by budget/appropriations
- Non-federal funding driven by sponsor priorities/focus

Office of the Dean for Research
We Can Help You at Any Stage

› Corporate Engagement and Foundation Relations  
  https://cefr.Princeton.edu/

› Office of Research and Project Administration  
  https://orpa.Princeton.edu/

› Research Development  
  https://research.princeton.edu/about-us/our-team
Invest in Relationships

› **On campus**: Your grants manager, chair, ORPA, CEFR

› **Off campus**: Your collaborators, program officers

Office of the Dean for Research
Proposal Development Tips

- Read the solicitation carefully
  - Deadline Dates
  - Cost Sharing Requirements
  - Eligibility/Restrictions (publication, non U.S. persons, IP ownership)
- Alert your Department Grants Manager as soon as possible
  - They are your resource for proposal development and submission
- Reach out to ORPA/CEFR and/or your Program Officer with questions
- Tailor your content; address the sponsor’s funding objectives
- Please ask questions – we are happy to assist
Early Career Awards

> Support scholars as they are getting established in research, usually during the first ten years

> Potential Benefits: funding, recognition, mentoring, expanded research network

> Timelines: plan ahead; talk to your department manager, grants manager, CEFR

> Getting nominated: discuss early on with your chair and other recommenders
Nonfunded Agreements

Some agreements with collaborators and potential sponsors do not include funding, but nonetheless support valuable nonmonetary engagements (i.e., the exchange of confidential information, materials or data).

Nonfunded agreements of varying kinds can also be important to the establishment of research programs at the University.

Lynn Crow, ORPA Contracts Manager, can help!